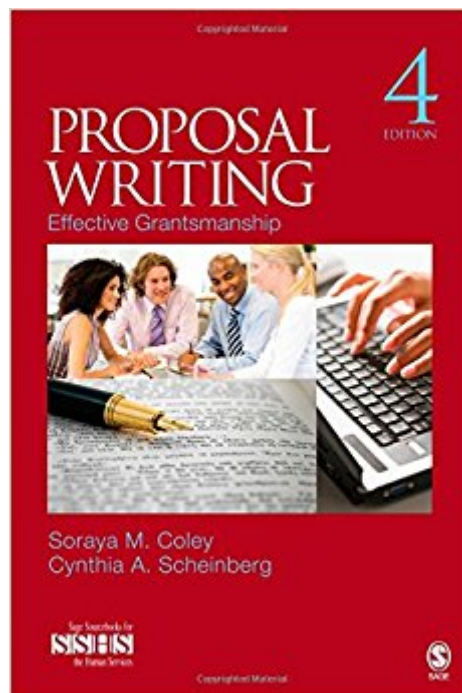




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Proposal Writing: Effective Grantsmanship (SAGE Sourcebooks For The Human Services)



Synopsis

Clear, easy-to-understand, and jargon-free, this updated Fourth Edition of *Proposal Writing: Effective Grantsmanship* offers a step-by-step guide to writing a successful grant proposal to meet community needs. Throughout the book, the authors provide a guided process to assist the new grantwriter in understanding how to find grant opportunities, how to develop a viable project and evaluate outcomes, and how to prepare an application for funding. The book is written for employees in the non-profit sector who are asked to write a proposal and for students who may ultimately have careers that require this skill.

Book Information

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Customer Reviews

Soraya M. Coley is president of Cal Poly Pomona University. Prior to that she served as provost and vice president for academic affairs at California State University Bakersfield, and at Alliant International University, as well as dean of the College of Human Development and Community Service at California State University, Fullerton. She has nearly 30 years of higher education experience and has worked with nonprofits, community-based and civic organizations on program design, evaluation, and grant writing. Cynthia Scheinberg is a licensed clinical psychologist with over 24 years of administrative management in non-profit agencies. She has served as the Executive Director of the Coalition for Children, Adolescents and Parents (CCAP) in Orange, California, as Senior Vice President of Clinical Services for Anka Behavioral Health, Inc., and as the Executive Director of New Connections in Concord, California. She has a doctorate in clinical

psychology from Pacifica Graduate Institute in Santa Barbara, California. Dr. Scheinberg also has a part-time private practice in Concord, CA.

Used this as a supplement to the Grantsmanship Center materials, and it really helped clarify some of the details. Succinct without leaving out important details and examples.

Excellent information for persons learning about grants and proposals. A must have for your library.

short n sweet, to the point. not like grant writing...

I needed this book for a college class. It was filled full of great information that is very useful for grant writing. If you want the basics for grant writing this is the book for you.

good book, worth the wait, and very concise and to the point, can't wait for next book from the author

Got it for a class but will be holding on to it. I will definitely need it in the future for reference

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